# PACCAR Inc SUMMARY STATEMENTS OF OPERATIONS

(in millions except per share amounts)

Three Months Ended

	March 31			
		2022		2021
Truck, Parts and Other:				
Net sales and revenues	\$	6,106.4	\$	5,413.5
Cost of sales and revenues		5,285.5		4,689.7
Research and development		78.0		80.1
Selling, general and administrative		148.0		129.9
Interest and other (income), net		(32.0)		(13.2)
Truck, Parts and Other Income Before Income Taxes		626.9		527.0
Financial Services:				
Revenues		366.2		432.0
Interest and other		183.3		320.7
Selling, general and administrative		35.7		31.2
Provision for losses on receivables		.2		3.7
Financial Services Income Before Income Taxes		147.0		76.4
Investment (loss) income		(2.5)		4.9
Total Income Before Income Taxes		771.4		608.3
Income taxes		170.9		137.5
Net Income	\$	600.5	\$	470.8
Net Income Per Share:				
Basic	\$	1.72	\$	1.35
Diluted	\$	1.72	\$	1.35
Weighted Average Shares Outstanding:				
Basic		348.3		347.6
Diluted		348.8		348.4
Dividends declared per share	\$	.34	\$	.32

## PACCAR Inc CONDENSED BALANCE SHEETS

(in millions)

	March 31 December 31		cember 31	
		2022		2021*
ASSETS				
Truck, Parts and Other:				
Cash and marketable securities	\$	4,672.4	\$	4,813.0
Trade and other receivables, net		1,927.8		1,575.1
Inventories, net		2,222.1		1,976.0
Property, plant and equipment, net		3,420.0		3,398.1
Equipment on operating leases and other, net		2,346.7		2,328.3
Financial Services Assets		15,997.1		15,418.9
	\$	30,586.1	\$	29,509.4
LIABILITIES AND STOCKHOLDERS' EQUITY				
Truck, Parts and Other:				
Accounts payable, deferred revenues and other	\$	6,325.9	\$	6,268.7
Financial Services Liabilities		12,116.9		11,646.7
STOCKHOLDERS' EQUITY		12,143.3		11,594.0
	\$	30,586.1	\$	29,509.4
Common Shares Outstanding		347.7		347.3

<sup>\*</sup> In the first quarter of 2022, the Company changed the method of accounting for its U.S. inventories from last-in-first-out (LIFO) to first-in-first-out (FIFO). The effects of the change in accounting principle, which were not significant, have been retrospectively applied to all prior periods presented and will be included in PACCAR Inc's First Quarter 10-Q.

## **PACCAR Inc**

## **CONDENSED CASH FLOW STATEMENTS**

(in millions)

Three Months Ended March 31	2022	2021
OPERATING ACTIVITIES:		
Net income	\$ 600.5	\$ 470.8
Depreciation and amortization:		
Property, plant and equipment	74.0	66.9
Equipment on operating leases and other	111.7	184.8
Net change in trade receivables, inventory and payables	(61.6)	(83.3)
Net (increase) decrease in wholesale receivables on new trucks	(327.4)	26.8
All other operating activities, net	62.1	(129.1)
Net Cash Provided by Operating Activities	459.3	536.9
INVESTING ACTIVITIES:		
Payments for property, plant and equipment	(138.4)	(114.6)
Acquisitions of equipment for operating leases	(230.2)	(243.1)
Net increase in financial services receivables	(248.5)	(81.3)
Net increase in marketable debt securities	(3.8)	(4.8)
Proceeds from asset disposals and other	214.8	228.1
Net Cash Used in Investing Activities	(406.1)	(215.7)
FINANCING ACTIVITIES:		
Payments of cash dividends	(639.4)	(353.7)
Purchases of treasury stock	(1.9)	(1.4)
Proceeds from stock compensation transactions	16.7	28.8
Net increase (decrease) in debt and other	468.2	(182.0)
Net Cash Used in Financing Activities	(156.4)	(508.3)
Effect of exchange rate changes on cash	(10.2)	(32.5)
Net Decrease in Cash and Cash Equivalents	(113.4)	(219.6)
Cash and cash equivalents at beginning of period	3,428.3	3,539.6
Cash and cash equivalents at end of period	\$ 3,314.9	\$ 3,320.0

#### **PACCAR Inc**

#### **SEGMENT AND OTHER INFORMATION**

(in millions)

Three	Months	Ended
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	March 31		
	2022		2021
Sales and Revenues:			
Truck	\$ 4,697.1	\$	4,233.0
Parts	1,388.9		1,160.7
Financial Services	366.2		432.0
Other	20.4		19.8
	\$ 6,472.6	\$	5,845.5
Pretax Profit:			
Truck	\$ 276.7	\$	270.0
Parts	340.2		251.6
Financial Services	147.0		76.4
Investment Income and Other	7.5		10.3
	\$ 771.4	\$	608.3

#### **GEOGRAPHIC REVENUE**

(in millions)

#### Three Months Ended

	Ma	March 31		
	2022		2021	
United States and Canada	\$ 3,761.4	\$	3,533.6	
Europe	1,873.3		1,590.3	
Other	837.9		721.6	
	\$ 6,472.6	\$	5,845.5	

#### **NEW TRUCK DELIVERIES**

#### Three Months Ended

	Marc	March 31		
	2022	2021		
United States and Canada	20,700	23,000		
Europe	16,100	13,700		
Other	6,200	5,500		
	43,000	42,200		