

**PACCAR Inc**  
**SUMMARY INCOME STATEMENTS**  
*(in millions except per share amounts)*

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	<b>2013</b>	2012	<b>2013</b>	2012
<b>Truck, Parts and Other:</b>				
Net sales and revenues	\$ <b>4,006.6</b>	\$ 3,546.7	\$ <b>11,649.5</b>	\$ 12,252.5
Cost of sales and revenues	<b>3,491.1</b>	3,108.5	<b>10,175.0</b>	10,660.9
Research and development	<b>56.6</b>	66.8	<b>190.5</b>	212.9
Selling, general and administrative	<b>111.1</b>	113.9	<b>341.1</b>	362.2
Interest and other expense (income), net	<b>3.3</b>	.3	<b>4.4</b>	(.2)
<i>Truck, Parts and Other Income Before Income Taxes</i>	<b>344.5</b>	257.2	<b>938.5</b>	1,016.7
<b>Financial Services:</b>				
Revenues	<b>293.5</b>	273.5	<b>875.4</b>	801.0
Interest and other	<b>178.1</b>	167.8	<b>539.4</b>	485.9
Selling, general and administrative	<b>23.6</b>	22.6	<b>70.8</b>	70.8
Provision for losses on receivables	<b>3.6</b>	2.7	<b>15.4</b>	15.2
<i>Financial Services Income Before Income Taxes</i>	<b>88.2</b>	80.4	<b>249.8</b>	229.1
Investment income	<b>7.3</b>	7.8	<b>21.8</b>	24.9
<i>Total Income Before Income Taxes</i>	<b>440.0</b>	345.4	<b>1,210.1</b>	1,270.7
Income taxes	<b>130.6</b>	111.8	<b>373.0</b>	412.6
<i>Net Income</i>	\$ <b>309.4</b>	\$ 233.6	\$ <b>837.1</b>	\$ 858.1
<b>Net Income Per Share:</b>				
Basic	\$ <b>.87</b>	\$ .66	\$ <b>2.36</b>	\$ 2.41
Diluted	\$ <b>.87</b>	\$ .66	\$ <b>2.36</b>	\$ 2.41
<b>Weighted Average Shares Outstanding:</b>				
Basic	<b>354.4</b>	353.7	<b>354.1</b>	355.5
Diluted	<b>355.4</b>	354.3	<b>355.0</b>	356.3
Dividends declared per share	\$ <b>.20</b>	\$ .20	\$ <b>.60</b>	\$ .58

**PACCAR Inc**  
**CONDENSED BALANCE SHEETS**  
*(in millions)*

	<b>September 30</b>	December 31
	<b>2013</b>	2012
<b>ASSETS</b>		
<b>Truck, Parts and Other:</b>		
Cash and marketable debt securities	\$ 2,831.5	\$ 2,395.9
Trade and other receivables, net	1,093.4	902.1
Inventories	893.1	782.4
Property, plant and equipment, net	2,460.9	2,312.9
Equipment on operating lease and other	1,660.1	1,439.0
<b>Financial Services Assets</b>	<b>11,372.6</b>	<b>10,795.5</b>
	<b>\$ 20,311.6</b>	<b>\$ 18,627.8</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Truck, Parts and Other:</b>		
Accounts payable, deferred revenues and other	\$ 4,260.9	\$ 3,651.3
Current portion of long-term debt	150.0	
Long-term debt		150.0
<b>Financial Services Liabilities</b>	<b>9,419.8</b>	<b>8,979.6</b>
<b>STOCKHOLDERS' EQUITY</b>	<b>6,480.9</b>	<b>5,846.9</b>
	<b>\$ 20,311.6</b>	<b>\$ 18,627.8</b>
<b>Common Shares Outstanding</b>	<b>354.1</b>	<b>353.4</b>

**PACCAR Inc**  
**CONDENSED CASH FLOW STATEMENTS**  
*(in millions)*

Nine Months Ended September 30	2013	2012
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 837.1	\$ 858.1
Depreciation and amortization:		
Property, plant and equipment	150.4	144.6
Equipment on operating leases and other	438.3	377.8
Net change in trade receivables, inventory and payables	208.2	(214.7)
Net increase in wholesale receivables on new trucks	(207.3)	(177.6)
All other operating activities	273.6	(71.6)
<b>Net Cash Provided by Operating Activities</b>	<b>1,700.3</b>	916.6
<b>INVESTING ACTIVITIES:</b>		
Acquisition of property, plant and equipment	(377.8)	(334.6)
Acquisition of equipment for operating leases	(1,004.7)	(962.7)
Net increase in financial services receivables	(290.3)	(566.1)
Net increase in marketable securities	(30.0)	(52.7)
Proceeds from asset disposals and other	238.7	253.9
<b>Net Cash Used in Investing Activities</b>	<b>(1,464.1)</b>	(1,662.2)
<b>FINANCING ACTIVITIES:</b>		
Cash dividends paid	(212.3)	(455.9)
Purchase of treasury stock		(162.1)
Stock compensation transactions	25.7	7.4
Net increase in debt	406.5	990.6
<b>Net Cash Provided by Financing Activities</b>	<b>219.9</b>	380.0
Effect of exchange rate changes on cash	(18.1)	9.4
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	<b>438.0</b>	(356.2)
Cash and cash equivalents at beginning of period	1,272.4	2,106.7
Cash and cash equivalents at end of period	\$ 1,710.4	\$ 1,750.5

**PACCAR Inc**  
**SEGMENT AND OTHER INFORMATION**  
*(in millions)*

	Three Months Ended September 30		Nine Months Ended September 30	
	2013	2012	2013	2012
<b>Sales and Revenues:</b>				
Truck	\$ 3,261.2	\$ 2,859.9	\$ 9,464.5	\$ 10,138.0
Parts	715.3	650.1	2,092.2	1,996.7
Financial Services	293.5	273.5	875.4	801.0
Other	30.1	36.7	92.8	117.8
	<b>\$ 4,300.1</b>	<b>\$ 3,820.2</b>	<b>\$ 12,524.9</b>	<b>\$ 13,053.5</b>
<b>Pretax Profit:</b>				
Truck	\$ 242.5	\$ 170.2	\$ 645.9	\$ 742.6
Parts	106.5	88.7	311.2	280.2
Financial Services	88.2	80.4	249.8	229.1
Investment Income and Other	2.8	6.1	3.2	18.8
	<b>\$ 440.0</b>	<b>\$ 345.4</b>	<b>\$ 1,210.1</b>	<b>\$ 1,270.7</b>

**GEOGRAPHIC REVENUE**

*(in millions)*

	Three Months Ended September 30		Nine Months Ended September 30	
	2013	2012	2013	2012
United States and Canada	\$ 2,493.0	\$ 2,006.4	\$ 7,115.1	\$ 7,560.5
Europe	1,152.6	996.1	3,380.0	3,161.2
Other	654.5	817.7	2,029.8	2,331.8
	<b>\$ 4,300.1</b>	<b>\$ 3,820.2</b>	<b>\$ 12,524.9</b>	<b>\$ 13,053.5</b>