# PACCAR Inc

## SUMMARY INCOME STATEMENTS

(in millions except per share amounts)

	Three Months Ended			Six Months Ended				
		June	Jun		June	e 30		
		2011		2010		2011		2010
Truck and Other:								
Net sales and revenues	\$	3,702.7	\$	2,224.8	\$	6,745.3	\$	4,209.1
Cost of sales and revenues		3,231.1		1,954.9		5,863.4		3,722.7
Research and development		77.5		58.4		145.9		113.2
Selling, general and administrative		108.6		97.3		218.5		191.4
Interest and other (income) expense, net		( <b>.9</b> )		3.9		3.1		8.1
Truck and Other Income Before Income Taxes		286.4		110.3		514.4		173.7
Financial Services:								
Revenues		258.0		239.3		499.0		485.7
Interest and other		165.5		165.4		322.5		343.8
Selling, general and administrative		24.6		22.5		47.8		44.0
Provision for losses on receivables		11.0		17.4		21.5		35.8
Financial Services Income Before Income Taxes		56.9		34.0		107.2		62.1
Investment income		9.9		4.3		17.9		8.8
Total Income Before Income Taxes		353.2		148.6		639.5		244.6
Income taxes		113.5		49.0		206.5		76.7
Net Income	\$	239.7	\$	99.6	\$	433.0	\$	167.9
Net Income Per Share:								
Basic	\$	.66	\$	.27	\$	1.18	\$	.46
Diluted	\$	.65	\$	.27	\$	1.18	\$	.46
Weighted Average Shares Outstanding:								
Basic		365.9		364.9		365.8		364.7
Diluted		367.2		366.0		367.2		365.9
Dividends declared per share	\$	.12	\$	.09	\$	.24	\$	.18

## PACCAR Inc CONDENSED BALANCE SHEETS

#### (in millions)

	June 30	December 31 2010	
	2011		
ASSETS			
Truck and Other:			
Cash and marketable debt securities	\$ 2,853.4	\$ 2,432.5	
Trade and other receivables, net	971.4	610.4	
Inventories	742.7	534.0	
Property, plant, and equipment, net	1,818.9	1,673.7	
Equipment on operating lease and other	1,225.8	1,105.3	
Financial Services Assets	8,688.8	7,878.2	
	\$16,301.0	\$14,234.1	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Truck and Other:			
Accounts payable, deferred revenues and other	\$ 3,553.0	\$ 2,634.1	
Long-term debt	150.0	150.0	
Financial Services Liabilities	6,684.0	6,092.2	
STOCKHOLDERS' EQUITY	5,914.0	5,357.8	
	\$16,301.0	\$14,234.1	
Common Shares Outstanding	365.5	365.3	

## **GEOGRAPHIC REVENUE DATA**

	Three Mon	ths Ended	Six Months Ended		
	June	30 June 30		30	
	2011	2010	2011	2010	
United States and Canada	\$ 2,077.7	\$ 1,216.4	\$ 3,666.4	\$ 2,367.8	
Europe	1,313.3	794.4	2,492.3	1,562.5	
Other	569.7	453.3	1,085.6	764.5	
	\$ 3,960.7	\$ 2,464.1	\$ 7,244.3	\$ 4,694.8	

# PACCAR Inc CONDENSED CASH FLOW STATEMENTS

## (in millions)

Six Months Ended June 30	2011		2010	
OPERATING ACTIVITIES:				
Net income	\$	433.0	\$ 167.9	
Depreciation and amortization:				
Property, plant and equipment		97.2	93.7	
Equipment on operating leases and other		234.2	223.1	
Net (increase) decrease in wholesale receivables on new trucks		(210.3)	77.4	
Net decrease in sales-type finance leases and dealer direct loans on new trucks		19.7	88.3	
All other operating activities		218.2	149.1	
Net Cash Provided by Operating Activities		792.0	799.5	
INVESTING ACTIVITIES:				
Acquisition of property, plant and equipment		(117.5)	(47.8)	
Acquisition of equipment for operating leases		(718.0)	(327.5)	
Net (increase) decrease in financial services receivables		(165.6)	237.1	
Net increase in marketable securities		(565.9)	(77.4)	
All other investing activities		165.1	202.6	
Net Cash Used in Investing Activities		(1,401.9)	(13.0)	
FINANCING ACTIVITIES:				
Cash dividends paid		(87.7)	(65.5)	
Stock compensation transactions		4.4	7.6	
Net increase (decrease) in debt		446.0	(616.4)	
Net Cash Provided by (Used in) Financing Activities		362.7	(674.3)	
Effect of exchange rate changes on cash		79.0	(126.1)	
Net Decrease in Cash and Cash Equivalents		(168.2)	(13.9)	
Cash and cash equivalents at beginning of period		2,040.8	1,912.0	
Cash and cash equivalents at end of period	\$	1,872.6	\$ 1,898.1	